

Translation

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## Summary of Consolidated Financial Results for the Three Months Ended May 31, 2020 (Based on Japanese GAAP)

July 7, 2020

Company name: SAN-A CO., LTD.  
 Stock exchange listing: Tokyo  
 Stock code: 2659 URL <https://www.san-a.co.jp>  
 Representative: President, Chief Executive Officer Tessei Uechi  
 Inquiries: Director Taku Toyoda TEL 098(898)2230  
 Scheduled date to file Quarterly Securities Report: July 14, 2020  
 Scheduled date to commence dividend payments: –  
 Preparation of supplementary material on quarterly financial results: No  
 Holding of quarterly financial results meeting: No

(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the three months ended May 31, 2020 (from March 1, 2020 to May 31, 2020)

(1) Consolidated operating results (cumulative)

Percentages indicate year-on-year changes

	Operating revenue		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Three months ended May 31, 2020	48,651	1.6	1,833	(45.3)	1,965	(43.7)	1,366	(37.7)
Three months ended May 31, 2019	47,905	2.7	3,351	(9.0)	3,489	(8.3)	2,193	(10.2)

	Earnings per share		Diluted earnings per share	
	Yen		Yen	
Three months ended May 31, 2020	42.75		–	
Three months ended May 31, 2019	68.62		–	

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
As of May 31, 2020	169,454	126,220	72.7	3,855.39
As of February 29, 2020	168,555	126,912	73.3	3,864.88

2. Cash dividends

	Annual dividends per share				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total
	Yen				
Year ended February 29, 2020	–	0.00	–	53.00	53.00
Year ending February 28, 2021	–	–	–	–	–
Year ending February 28, 2021 (Forecast)	–	0.00	–	53.00	53.00

3. Forecast of consolidated financial results for the year ending February 28, 2021 (from March 1, 2020 to February 28, 2021)

Percentages indicate year-on-year changes

	Operating revenue		Operating profit		Ordinary profit		Profit attributable to owners of parent		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Six months ending August 31, 2020	103,317	3.0	5,476	(5.2)	5,627	(14.3)	3,469	(17.1)	108.55
Full year	204,267	2.5	9,859	(7.2)	10,160	(12.5)	6,586	(14.3)	206.06

4. Notes

- (1) Changes in significant subsidiaries during the three months ended May 31, 2020  
 (changes in specified subsidiaries resulting in the change in scope of consolidation): No
- (2) Application of special accounting methods for preparing quarterly consolidated financial statements: No
- (3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements
- Changes in accounting policies due to revisions to accounting standards and other regulations: No
- Changes in accounting policies due to other reasons: No
- Changes in accounting estimates: No
- Restatement of prior period financial statements: No

(4) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

As of May 31, 2020	31,981,654 shares	As of February 29, 2020	31,981,654 shares
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Number of treasury shares at the end of the period

As of May 31, 2020	18,464 shares	As of February 29, 2020	18,464 shares
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Average number of shares during the period (cumulative from the beginning of the fiscal year)

Three months ended May 31, 2020	31,963,190 shares	Three months ended May 31, 2019	31,963,385 shares
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**Quarterly consolidated financial statements**  
**Consolidated balance sheets**

(Millions of yen)

	As of February 29, 2020	As of May 31, 2020
<b>Assets</b>		
Current assets		
Cash and deposits	28,999	31,462
Accounts receivable - trade	4,757	6,435
Merchandise and finished goods	13,289	13,065
Raw materials and supplies	329	332
Other	5,374	1,990
Total current assets	52,751	53,286
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	61,653	60,287
Land	34,962	34,994
Construction in progress	4,881	6,396
Other, net	3,538	3,334
Total property, plant and equipment	105,035	105,013
Intangible assets	833	828
Investments and other assets	9,934	10,326
Total non-current assets	115,803	116,168
Total assets	168,555	169,454
<b>Liabilities</b>		
Current liabilities		
Accounts payable - trade	15,910	17,376
Income taxes payable	1,918	1,026
Provision for bonuses	1,267	2,198
allowance for loss on collecting gift tickets	79	81
Other	15,593	15,716
Total current liabilities	34,769	36,399
Non-current liabilities		
Retirement benefit liability	2,024	2,065
Asset retirement obligations	542	546
Other	4,305	4,221
Total non-current liabilities	6,872	6,833
Total liabilities	41,642	43,233

(Millions of yen)

	As of February 29, 2020	As of May 31, 2020
Net assets		
Shareholders' equity		
Share capital	3,723	3,723
Capital surplus	3,686	3,686
Retained earnings	116,039	115,711
Treasury shares	(27)	(27)
Total shareholders' equity	123,420	123,093
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	157	178
Remeasurements of defined benefit plans	(44)	(41)
Total accumulated other comprehensive income	113	137
Non-controlling interests	3,378	2,990
Total net assets	126,912	126,220
Total liabilities and net assets	168,555	169,454

**Consolidated statements of income (cumulative) and consolidated statements of comprehensive income (cumulative)**

**Consolidated statements of income (cumulative)**

(Millions of yen)

	Three months ended May 31, 2019	Three months ended May 31, 2020
Net sales	44,884	45,634
Cost of sales	30,532	31,663
Gross profit	14,352	13,971
Operating revenue	3,020	3,016
Operating gross profit	17,372	16,987
Selling, general and administrative expenses	14,021	15,154
Operating profit	3,351	1,833
Non-operating income		
Interest income	5	4
Dividend income	24	10
Gain on adjustment of account payable	64	63
Other	68	69
Total non-operating income	162	147
Non-operating expenses		
allowance for loss on collecting gift tickets putting in	13	12
Other	10	2
Total non-operating expenses	23	15
Ordinary profit	3,489	1,965
Profit before income taxes	3,489	1,965
Income taxes - current	1,427	999
Income taxes - deferred	(283)	(413)
Total income taxes	1,143	585
Profit	2,345	1,379
Profit attributable to non-controlling interests	152	13
Profit attributable to owners of parent	2,193	1,366

**Consolidated statements of comprehensive income (cumulative)**

(Millions of yen)

	Three months ended May 31, 2019	Three months ended May 31, 2020
Profit	2,345	1,379
Other comprehensive income		
Valuation difference on available-for-sale securities	(30)	21
Remeasurements of defined benefit plans, net of tax	4	2
Total other comprehensive income	(25)	24
Comprehensive income	2,320	1,404
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	2,167	1,390
Comprehensive income attributable to non-controlling interests	152	13