

Translation

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Summary of Consolidated Financial Results for the Nine Months Ended November 30, 2019 (Based on Japanese GAAP)

January 7, 2020

Company name: SAN-A CO., LTD.
 Stock exchange listing: Tokyo
 Stock code: 2659 URL <https://www.san-a.co.jp>
 Representative: President Tessei Uechi
 General Manager of Management Planning
 Inquiries: Dept & Finance Dept Taku Toyoda TEL 098(898)2230
 Scheduled date to file Quarterly Securities Report: January 14, 2020
 Scheduled date to commence dividend payments: –
 Preparation of supplementary material on quarterly financial results: No
 Holding of quarterly financial results meeting: No

(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the nine months ended November 30, 2019 (from March 1, 2019 to November 30, 2019)

(1) Consolidated operating results (cumulative)

Percentages indicate year-on-year changes

	Operating revenue		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Nine months ended November 30, 2019	148,595	4.9	7,635	(27.8)	8,501	(21.5)	5,352	(22.4)
Nine months ended November 30, 2018	141,717	2.2	10,574	(5.8)	10,826	(5.8)	6,897	(7.5)

	Earnings per share		Diluted earnings per share	
	Yen		Yen	
Nine months ended November 30, 2019	167.47		–	
Nine months ended November 30, 2018	215.80		–	

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
As of November 30, 2019	168,358	124,541	72.0	3,794.37
As of February 28, 2019	148,590	120,700	79.1	3,678.23

2. Cash dividends

	Annual dividends per share				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total
	Yen				
Year ended February 28, 2019	–	0.00	–	52.00	52.00
Year ending February 29, 2020	–	0.00	–	–	–
Year ending February 29, 2020 (Forecast)	–	–	–	52.00	52.00

3. Forecast of consolidated financial results for the year ending February 29, 2020 (from March 1, 2019 to February 29, 2020)

Percentages indicate year-on-year changes

	Operating revenue		Operating profit		Ordinary profit		Profit attributable to owners of parent		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	202,133	6.5	11,248	(20.2)	11,613	(19.4)	7,304	(22.3)	228.52

4. Notes

- (1) Changes in significant subsidiaries during the nine months ended November 30, 2019
(changes in specified subsidiaries resulting in the change in scope of consolidation): No
- (2) Application of special accounting methods for preparing quarterly consolidated financial statements: No
- (3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements
- Changes in accounting policies due to revisions to accounting standards and other regulations: No
 - Changes in accounting policies due to other reasons: No
 - Changes in accounting estimates: No
 - Restatement of prior period financial statements: No

(4) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

As of November 30, 2019	31,981,654 shares	As of February 28, 2019	31,981,654 shares
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Number of treasury shares at the end of the period

As of November 30, 2019	18,464 shares	As of February 28, 2019	18,257 shares
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Average number of shares during the period (cumulative from the beginning of the fiscal year)

Nine months ended November 30, 2019	31,963,324 shares	Nine months ended November 30, 2018	31,963,397 shares
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Quarterly consolidated financial statements
Consolidated balance sheets

(Millions of yen)

	As of February 28, 2019	As of November 30, 2019
Assets		
Current assets		
Cash and deposits	26,682	26,888
Accounts receivable - trade	3,348	5,061
Merchandise and finished goods	12,032	14,202
Raw materials and supplies	308	371
Other	1,965	5,302
Total current assets	44,337	51,825
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	23,479	63,189
Land	34,922	34,962
Construction in progress	33,098	3,523
Other, net	2,478	3,780
Total property, plant and equipment	93,978	105,455
Intangible assets		
Goodwill	122	—
Other	731	826
Total intangible assets	854	826
Investments and other assets	9,420	10,251
Total non-current assets	104,252	116,533
Total assets	148,590	168,358
Liabilities		
Current liabilities		
Accounts payable - trade	8,657	17,269
Income taxes payable	2,290	1,465
Provision for bonuses	1,188	2,893
allowance for loss on collecting gift tickets	70	75
Other	10,597	15,316
Total current liabilities	22,804	37,020
Non-current liabilities		
Net defined benefit liability	1,845	1,953
Asset retirement obligations	525	539
Other	2,714	4,303
Total non-current liabilities	5,085	6,796
Total liabilities	27,890	43,816

(Millions of yen)

	As of February 28, 2019	As of November 30, 2019
Net assets		
Shareholders' equity		
Capital stock	3,723	3,723
Capital surplus	3,686	3,686
Retained earnings	110,017	113,708
Treasury shares	(26)	(27)
Total shareholders' equity	117,400	121,090
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	196	204
Remeasurements of defined benefit plans	(28)	(14)
Total accumulated other comprehensive income	168	189
Non-controlling interests	3,131	3,261
Total net assets	120,700	124,541
Total liabilities and net assets	148,590	168,358

Consolidated statements of income (cumulative) and consolidated statements of comprehensive income (cumulative)

Consolidated statements of income (cumulative)

(Millions of yen)

	Nine months ended November 30, 2018	Nine months ended November 30, 2019
Net sales	132,781	137,953
Cost of sales	91,358	94,342
Gross profit	41,422	43,611
Operating revenue	8,935	10,642
Operating gross profit	50,358	54,253
Selling, general and administrative expenses	39,784	46,618
Operating profit	10,574	7,635
Non-operating income		
Interest income	32	14
Dividend income	23	33
Subsidy income	–	361
Gain on adjustment of account payable	101	105
Other	137	400
Total non-operating income	295	916
Non-operating expenses		
Interest expenses	0	0
allowance for loss on collecting gift tickets putting in	28	31
Other	13	17
Total non-operating expenses	42	49
Ordinary profit	10,826	8,501
Extraordinary losses		
Loss on retirement of non-current assets	33	–
Impairment loss	–	28
Total extraordinary losses	33	28
Profit before income taxes	10,793	8,473
Income taxes - current	3,816	3,581
Income taxes - deferred	(382)	(973)
Total income taxes	3,433	2,608
Profit	7,359	5,865
Profit attributable to non-controlling interests	462	512
Profit attributable to owners of parent	6,897	5,352

Consolidated statements of comprehensive income (cumulative)

(Millions of yen)

	Nine months ended November 30, 2018	Nine months ended November 30, 2019
Profit	7,359	5,865
Other comprehensive income		
Valuation difference on available-for-sale securities	(40)	7
Remeasurements of defined benefit plans, net of tax	13	14
Total other comprehensive income	(27)	21
Comprehensive income	7,332	5,886
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	6,869	5,374
Comprehensive income attributable to non-controlling interests	462	512