

Translation

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Summary of Consolidated Financial Results for the Nine Months Ended November 30, 2018 (Based on Japanese GAAP)

January 7, 2019

Company name: SAN-A CO., LTD.
 Stock exchange listing: Tokyo
 Stock code: 2659 URL <http://www.san-a.co.jp>
 Representative: President Tessei Uechi
 General Manager of Management Planning
 Inquiries: Dept & Finance Dept Taku Toyoda TEL 098(898)2230
 Scheduled date to file Quarterly Securities Report: January 11, 2019
 Scheduled date to commence dividend payments: –
 Preparation of supplementary material on quarterly financial results: No
 Holding of quarterly financial results meeting: No

(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the nine months ended November 30, 2018 (from March 1, 2018 to November 30, 2018)

(1) Consolidated operating results (cumulative)

Percentages indicate year-on-year changes

	Operating revenue		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Nine months ended November 30, 2018	141,717	2.2	10,574	(5.8)	10,826	(5.8)	6,897	(7.5)
Nine months ended November 30, 2017	138,599	2.8	11,219	(0.3)	11,488	(0.6)	7,454	4.0

	Earnings per share	Diluted earnings per share
	Yen	Yen
Nine months ended November 30, 2018	215.80	–
Nine months ended November 30, 2017	233.23	–

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
As of November 30, 2018	147,450	118,133	78.0	3,600.48
As of February 28, 2018	147,274	112,762	74.6	3,435.55

2. Cash dividends

	Annual dividends per share				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total
	Yen	Yen	Yen	Yen	Yen
Year ended February 28, 2018	–	0.00	–	50.00	50.00
Year ending February 28, 2019	–	0.00	–		
Year ending February 28, 2019 (Forecast)				50.00	50.00

3. Forecast of consolidated financial results for the year ending February 28, 2019 (from March 1, 2018 to February 28, 2019)

Percentages indicate year-on-year changes

	Operating revenue		Operating profit		Ordinary profit		Profit attributable to owners of parent		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	192,198	3.4	14,380	(4.4)	14,710	(4.7)	9,899	(4.7)	309.70

4. Notes

- (1) Changes in significant subsidiaries during the nine months ended November 30, 2018
 (changes in specified subsidiaries resulting in the change in scope of consolidation): No
- (2) Application of special accounting methods for preparing quarterly consolidated financial statements: No
- (3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements
- Changes in accounting policies due to revisions to accounting standards and other regulations: No
- Changes in accounting policies due to other reasons: No
- Changes in accounting estimates: No
- Restatement of prior period financial statements: No

(4) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

As of November 30, 2018	31,981,654 shares	As of February 28, 2018	31,981,654 shares
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Number of treasury shares at the end of the period

As of November 30, 2018	18,257 shares	As of February 28, 2018	18,257 shares
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Average number of shares during the period (cumulative from the beginning of the fiscal year)

Nine months ended November 30, 2018	31,963,397 shares	Nine months ended November 30, 2017	31,963,397 shares
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Quarterly consolidated financial statements
Consolidated balance sheets

(Millions of yen)

	As of February 28, 2018	As of November 30, 2018
Assets		
Current assets		
Cash and deposits	42,888	24,175
Accounts receivable - trade	2,922	4,439
Merchandise and finished goods	11,786	12,776
Raw materials and supplies	303	313
Other	2,714	3,111
Total current assets	60,615	44,815
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	23,304	24,077
Land	34,779	34,921
Construction in progress	16,207	31,531
Other, net	2,597	2,662
Total property, plant and equipment	76,888	93,192
Intangible assets		
Goodwill	286	163
Other	707	723
Total intangible assets	993	887
Investments and other assets	8,775	8,554
Total non-current assets	86,658	102,634
Total assets	147,274	147,450
Liabilities		
Current liabilities		
Accounts payable - trade	8,485	10,123
Current portion of long-term loans payable	25	–
Income taxes payable	2,359	1,581
Provision for bonuses	1,134	2,113
allowance for loss on collecting gift tickets	56	64
Other	17,582	10,454
Total current liabilities	29,642	24,337
Non-current liabilities		
Net defined benefit liability	1,743	1,835
Asset retirement obligations	490	519
Other	2,635	2,623
Total non-current liabilities	4,869	4,979
Total liabilities	34,511	29,316

(Millions of yen)

	As of February 28, 2018	As of November 30, 2018
Net assets		
Shareholders' equity		
Capital stock	3,723	3,723
Capital surplus	3,686	3,686
Retained earnings	102,209	107,509
Treasury shares	(26)	(26)
Total shareholders' equity	109,592	114,892
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	266	225
Remeasurements of defined benefit plans	(47)	(34)
Total accumulated other comprehensive income	219	191
Non-controlling interests	2,950	3,049
Total net assets	112,762	118,133
Total liabilities and net assets	147,274	147,450

Consolidated statements of income (cumulative) and consolidated statements of comprehensive income (cumulative)

Consolidated statements of income (cumulative)

(Millions of yen)

	Nine months ended November 30, 2017	Nine months ended November 30, 2018
Net sales	130,077	132,781
Cost of sales	89,405	91,358
Gross profit	40,671	41,422
Operating revenue	8,521	8,935
Operating gross profit	49,193	50,358
Selling, general and administrative expenses	37,973	39,784
Operating profit	11,219	10,574
Non-operating income		
Interest income	43	32
Dividend income	29	23
Gain on adjustment of account payable	94	101
Other	129	137
Total non-operating income	297	295
Non-operating expenses		
Interest expenses	0	0
allowance for loss on collecting gift tickets putting in	24	28
Other	4	13
Total non-operating expenses	29	42
Ordinary profit	11,488	10,826
Extraordinary losses		
Loss on retirement of non-current assets	22	33
Impairment loss	10	-
Total extraordinary losses	32	33
Profit before income taxes	11,455	10,793
Income taxes - current	4,022	3,816
Income taxes - deferred	(441)	(382)
Total income taxes	3,580	3,433
Profit	7,875	7,359
Profit attributable to non-controlling interests	420	462
Profit attributable to owners of parent	7,454	6,897

Consolidated statements of comprehensive income (cumulative)

(Millions of yen)

	Nine months ended November 30, 2017	Nine months ended November 30, 2018
Profit	7,875	7,359
Other comprehensive income		
Valuation difference on available-for-sale securities	35	(40)
Remeasurements of defined benefit plans, net of tax	(7)	13
Total other comprehensive income	28	(27)
Comprehensive income	7,903	7,332
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	7,482	6,869
Comprehensive income attributable to non-controlling interests	420	462